

Job Title	Executive Business Development in Training Fire safety
Reporting Manager	Regional Head Training & Recruitment

Job purpose

Developing growth strategies and plans for training business

Duties and responsibilities

- Marketing to get candidates for Fire & Safety training being conducted at the Academy, including Diploma in Fire Safety Engineering & other certification courses.
- Marketing of candidates for all short-term courses on Security Management being conducted at Raxa Academy.
- Keeping liaison with various Corporate Companies in the City of Bangalore / adjoining Areas as well as pan India for developing marketing leads and enhancing training business.
- Marketing efforts to get candidates (Corporate Executives) for outbound training.
- Marketing for on-site Security Audit of Hotels & Warehouses as well as any other business sites.
- Negotiating with prospective Clients

Qualifications

Professional Certification	
Education	Min. Bachelor's Degree
Experience	Minimum of five (5) years of experience
Language skills	English, Regional Language
Other Skills	Proficient in MS Applications (Word, Excel, Power point), Project Management Skills, Problem Solving and Organizational Skills, Expert knowledge,

Job Location

Karamchedu